

A Checklist for Interviewing a SR&ED Firm: The Tough Question's You Need to Ask

In search of a reputable Scientific Research & Experimental Development (SR&ED) consulting firm to represent your company, why is it important to select the right firm?

SR&ED is Canada's largest government program assisting businesses. As the Canadian Revenue Agency (CRA) increases higher standards of quality, hires more reviewers, and changes the T661 form to ensure compliance by taxpayers. It has never been more to hire the right SR&ED advisors to prepare and help you file your claim, ensuring that your will continue to comply with the government guidelines for years to come.

It is a well-known fact that the number of claims reviewed and denied by CRA are increasing, due in part to some file claims and projects that simply do not qualify and yet still filed by unethical SR&ED firms; as well as, an increased number of SR&ED consultants that fail to prepare good, thorough and professional claims for their clients.

What questions should you ask when selecting a firm?

1. How many full-time technical and finance employees do you employ?
2. How many years has your firm been in operation?
3. How do you differentiate yourself?
4. What industries do you specialize in?
5. Where are your clients located? Do you have experience working with clients across Canada?
6. Do you have technical experts in my field of science, and if so, what is their specific qualification, years of experience, and education?
7. How many clients do you have currently?
8. How many of your clients have been reviewed?
9. How many clients have been denied outright?



10. Of those clients reviewed, on average what percentage were the claims reduced by?
11. When and how often do you meet your client?
12. How do you gather the information to prepare the claim? Will you require my employees to write any part of the claim or write down answers to questions?
13. How will you help me comply with the program, specifically in the area of documentation; do they have:
 - a. a software,
 - b. a system,
 - c. a methodology,
 - d. a process,which will help you gather the appropriate records?
14. Can you please provide us with client references, in our area of expertise?

Call us today to arrange a complimentary assessment to see if your company qualifies for the SR&ED program and to learn more about how we stand apart from other SR&ED firms.

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R&D ONE Inc.

R&D ONE an Ideacia ONE company is the premier SR&ED (Scientific Research & Experimental Development) full service firm serving clients of all sizes from divers industries. Our team of professional consultants that cover all fields of science and finance, deliver quality results using our proven methodology, which has earned us a solid reputation (of trust) with CRA. In fact our firm is now called upon by competitors to defend their claims. Using our in-depth knowledge and experience combined with our comprehensive approach we optimize our clients' claims within the CRA guidelines. We also provide IRAP and Media Tax Credit claim preparation to our clients as an added value service. We offer free on-site eligibility assessments. For more information, visit us www.rndone.com or call us at 1.877.266.0005.

